



Notice of Invitation for Tender

Tender issued by Lappeenranta Business Development Company Ltd, Project “From Saimaa to Onega”, Contract № 2008/153-585.

Lappeenranta Business Development Company Ltd is looking for organizations/individuals for preparing of the **Plan of Development the Water Tourism connecting Three Great Lakes: Saimaa, Ladoga and Onega and the Master Plan on the Small Boats Harbor** in the framework of Project “From Saimaa to Onega”.

Location of Project Implementation in Finland and Russia:

Russia: St. Petersburg and Leningrad Oblast,
Finland: South Karelia, South Savo

Project summary:

The main aim of the project is to enhance and accelerate local economic growth and improve the conditions for development of local businesses by facilitating the setting up the tailor made unique water tourism facilities combining the three lakes (Saimaa, Ladoga, Onega) opportunities to unified tourist attractive cross-border zone.

Calendar plan for research work implementation:

January - April, 2008

LOT 1:

Preparation of The Plan of Development the Water Tourism connecting Three Great Lakes: Saimaa, Ladoga and Onega:

- Based on the results of Benchmarking Analyses and the Best Practice Study. The materials will be provided by Project Management Group.
- The Strategic Plan of the International Water Tourism Association (the union of water tourism key actors of cross border regions) should be a part of Plan of Development the Water Tourism.

LOT 2:

Preparation of the Master Plan on the Small Boats Harbor on Russian part of water route (from Saimaa Channel through Novoladozhsky Channel to Onega Lake) with support materials from project researches.



- The Master Plan shall be ready to use by any company, which are interested to construct the small boats harbor on the Russian territory.
- The Master Plan should include the recommendations on marketing researches, financial planning and operational conditions as well as the list of recommended equipment and suppliers

The proposals evaluation procedure is following:

Every LOT has 10 points as a maximum:

Quality of proposal application – 2

Relevant experience of the applicant – 4

Research costs – 4

The research shall be done in Russian or English and presented in paper & electronic versions.

Proposal should include commercial offer in EURO.

Please send your proposal to info@finrusinno.ru

The deadline for proposals is December, 20, 2008.

If you have any questions please do not hesitate to contact us by phone +7 (812) 3352234, fax +7 (812) 3352236, e-mail: info@finrusinno.ru

Faithfully yours,

Igor Kuprienko,

Manager of “Saimaa to Onega” Project

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke extending to the right.