



Notice of Invitation for Tender

Tender issued by Lappeenranta Business Development Company Ltd, Project “From Saimaa to Onega”, Contract № 2008/153-585.

Lappeenranta Business Development Company Ltd is looking for organizations/individuals for research work on **Benchmarking Analyses** in the framework of Project “From Saimaa to Onega”.

Location of Project Implementation in Finland and Russia:

Russia: St. Petersburg and Leningrad Oblast,
Finland: South Karelia, South Savo

Project summary:

The main aim of the project is to enhance and accelerate local economic growth and improve the conditions for development of local businesses by facilitating the setting up the tailor made unique water tourism facilities combining the three lakes (Saimaa, Ladoga, Onega) opportunities to unified tourist attractive cross-border zone.

Benchmarking analyses should compare the situation with water tourism development in cooperating regions.

Calendar plan for research work implementation:

September - October, 2008

LOT 1:

The research should be focused on South Karelia and South Savo Regions and include:

1. Brief summary of present situation of water tourism development
2. Preparation of Manual “How to Enter in Finnish Internal Water” (target group - Russian boat owners)
3. Recommendations on what should be done for harmonization cross-border water tourism relationship from Finnish side.

LOT 2:

The research should be focused on Leningrad Oblast and St. Petersburg and done according the list of following activities:



1. Brief summary of present situation of water tourism development
2. Preparation of Manual "How to Enter in Russian Internal Water" (target group - Foreign boat owners) based on newly accepted Law regulating the shipping of foreign boats in internal water of Russia
3. Recommendations on what should be done for harmonization cross-border water tourism relationship from Russian side.

The research shall be done in Russian or English and presented in paper & electronic version.

Proposal should include commercial offer in EURO.

Please send your proposal to info@finrusinno.ru

The deadline for proposals is Friday, August 29, 2008.

If you have any questions please do not hesitate to contact us by phone +7 (812) 3352234, fax +7 (812) 3352236, e-mail: info@finrusinno.ru

Faithfully yours,

Igor Kuprienko,

Manager of "Saimaa to Onega" Project

