



## Notice of Invitation for Tender

**Tender issued by Lappeenranta Business Development Company Ltd, Project “From Saimaa to Onega”, Contract № 2008/153-585.**

Lappeenranta Business Development Company Ltd is looking for organizations/individuals for research work on Best Practice Study in the framework of Project “From Saimaa to Onega”.

### **Location of Project Implementation in Finland and Russia:**

Russia: St. Petersburg and Leningrad Oblast,  
Finland: South Karelia, South Savo

### **Project summary:**

The main aim of the project is to enhance and accelerate local economic growth and improve the conditions for development of local businesses by facilitating the setting up the tailor made unique water tourism facilities combining the three lakes (Saimaa, Ladoga, Onega) opportunities to unified tourist attractive cross-border zone.

The specialized Best Practice Study should be carried out in order to learn the best experience in development of water tourism from Finnish side as well as checking the applicability of that experience might be transfer to Russia.

### **Calendar plan for research work implementation:**

September - October, 2008

### **LOT 1:**

The research should be focused on South Karelia and South Savo Regions and include:

1. the statistical issue on water tourism from Finnish side - local and international including Russian tourists visiting Finland
2. Identification of mostly popular routs in the water tourism field based on public available materials
3. Description of the present infrastructure possibilities for small boats

### **LOT 2:**

The research should be focused on Leningrad Oblast and St. Petersburg and done according the list of following activities:



1. Collecting of cartographical materials on water route from Saimaa to Onega through New Ladoga Channel
2. Field work research on this route (field checking of cartographical materials, new items searching, map-board, photo shooting)
3. Making out of the list of presented small boat marinas
4. Making out of list of tourist infrastructure around presented small boats marinas: hotels, fuel stations, tourist catering, tourist sights.
5. Map legend working out and insertion of all research results on map-circuit

**The research shall be done in Russian or English and presented in paper & electronic versions.**

**Proposal should include commercial offer in EURO.**

**Please send your proposal to [info@finrusinno.ru](mailto:info@finrusinno.ru)**

**The deadline for proposals is Friday, August 29, 2008.**

If you have any questions please do not hesitate to contact us by phone +7 (812) 3352234, fax +7 (812) 3352236, e-mail: [info@finrusinno.ru](mailto:info@finrusinno.ru)

Faithfully yours,

Igor Kuprienko,

Manager of "Saimaa to Onega" Project

A handwritten signature in blue ink, consisting of several loops and a long horizontal stroke extending to the right.